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# Spanish for Mortgage Loan Officers

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# Spanish for Mortgage Loan Officers

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**NO PRIOR KNOWLEDGE OF SPANISH NEEDED!!!**

**Spanish for Mortgage Loan Officers**allows mortgage loan officers to communicate with and better assist their Spanish-speaking clients. With over 300 Spanish language commands, statements, and questions, this is the most thoroughly researched and used training book of its kind. Using the input of practicing mortgage loan officers and native Spanish-speakers you can be sure of the material contained in this book.

**SPANISH FOR ADULT PROFESSIONALS!!!**

**This book and two CD set** will help mortgage loan officers; communicate with Spanish-speaking loan applicants; use courtesy expressions; discuss pre-approval issues; explain type of mortgage and terms of loan; collect information about property and the borrower's employment, assets, and liabilities; handle refinancing; assist the buyer during closing; and much more…

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