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The 25 Sales Habits of Highly Successful Salespeople

Stephan Schiffman

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Now you can join the hundreds of thousands of salespeople who have followed Stephen Schiffman's advice and watch your performance soar. Schiffman lets you in on the industry's best-kept secrets.

Learn how to convert leads to sales, motivate yourself and motivate others, give killer presentations, and keep your sense of humor.

This new edition includes:

- New examples using the latest advances in sales presentation technology
- Up-to-date cases of these successful habits in action
- Five bonus habits showing readers how to overcome mistakes, set sales timetables, and reexamine processes to shore up weaknesses

If you're a salesperson looking to succeed, this is the book for you!

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