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The Complete oDesk Handbook: The Step By Step Guide To Launching Your Successful Freelance Career

Evan Wainberg

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Define your skill-set and get paid what you're worth?
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This book will detail the exact steps you need to take to:
• Choose a niche
• Write a killer profile to attract the best clients
• Build a quick and dirty portfolio even if you don't have any experience
• Easily win your first contract (the first one is the hardest!)
• Win more contracts and quickly raise your rates to get paid what you're worth
• Build intense loyalty with your clients, so they'll always be looking for your help
• Start outsourcing your own work and eventually build your own company

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